

PHYSICIAN-HOSPITAL CONTRACTS CLINIC

DAN MULHOLLAND

HENRY CASALE

HORTY  SPRINGER

Jointly sponsored by the University of Pittsburgh School of Medicine
Center for Continuing Education in the Health Sciences and HortySpringer Seminars.

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Topics

Hospital-physician contracting never was easy, and it's getting more complicated every day.

Aside from the fact that the health care delivery and payment systems are undergoing tectonic shifts, government scrutiny of arrangements has ramped up to the point where one misstep can result in ruinous liability or even jail time.

To help you navigate these troubled waters, HortySpringer partners Henry Casale and Dan Mulholland will be presenting a special clinic in New Orleans where the following hot topics relative to physician-hospital financial relationships will be discussed in detail:

- Basic Legal Principles for Physician-Hospital Financial Relationships
- Physician Practice Acquisitions
- Employment Contract Terms
- Compensation Models, including how you can work MACRA compliance into your physician employment agreements
- Physician Contracting Under Value-Based Payment
- How to Structure a Physician Group
- CMS Assault on Provider-Based Physician Practices
- ACOs, Comprehensive Care for Joint Replacement (“CJR”) and Gainsharing
- Clinical Co-Management Agreements
- Exclusive Contracts
- ER Call Coverage Compensation
- False Claims Act Risk
 - An update on FCA, Stark and Anti-kickback Decisions and Settlements
- Overpayment Refunds – What Does the 60-Day Repayment Obligation Really Mean?
 - The President’s Executive Order Addressed to CMS
 - Department of Justice Guidance on How It Evaluates Hospital Compliance Programs
 - CMS June 1, 2017 Stark Self-Disclosure Protocol
 - 2017 MACRA Data Collection Must Be Reported by the End of March 2018 – How Ignoring This Mandate Will Cost Your Physicians Practices Medicare Reimbursement Beginning in 2019

This seminar will take a practical “hands on” approach, not a boring theoretical discussion of legal concepts.

Faculty/Accreditation



DAN MULHOLLAND

Dan is a senior partner with Horthy, Springer & Mattern, P.C. in Pittsburgh, Pennsylvania. He was named by the *National Law Journal* as one of 40 health care attorneys in the country who have made their mark. He works extensively on corporate, litigation and physician contract matters. He is nationally known for his expertise in strategic counseling of hospital boards regarding mergers, acquisitions, joint ventures and affiliations.



HENRY CASALE

Mr. Casale is a partner with the law firm of Horthy, Springer & Mattern, P.C. in Pittsburgh, Pennsylvania and is a licensed pharmacist. He is a frequent editor of *The Health Law Express*, a free weekly e-mail on health law developments. He has also served on the faculty of seminars sponsored by the firm, as well as meetings and seminars sponsored by numerous hospital, managed care, legal and physician organizations, including the American Association for Physician Leadership, the Pennsylvania Bar Institute and the American Health Lawyers Association. Mr. Casale has been listed in *Best Lawyers in America* and *Pennsylvania Super Lawyers*.

Continuing Education Credit

This activity has been planned and implemented in accordance with the accreditation requirements and policies of the Accreditation Council for Continuing Medical Education (ACCME) through the joint provider-ship of the University of Pittsburgh School of Medicine and HorthySpringer Seminars. The University of Pittsburgh School of Medicine is accredited by the ACCME to provide continuing medical education for physicians.

The University of Pittsburgh School of Medicine designates this live activity for a maximum of 11.25 *AMA PRA Category 1 Credits™*. Physicians should claim only the credit commensurate with the extent of their participation in the activity.

Other healthcare professionals are awarded 1.125 continuing education units (CEUs), which are equal to 11.25 contact hours.

NAMSS Accreditation

This course has been approved for National Association of Medical Staff Services (NAMSS) continuing education credit. Accreditation of this educational content in no way implies endorsement or sponsorship by NAMSS. This program is hereby awarded 11 NAMSS continuing education credits.

Presenter Disclosure Statement

In accordance with the Accreditation Council for Continuing Medical Education requirements on disclosure, information about relationships of presenters with commercial interests (if any) will be included in materials, which will be distributed at the time of the conference.

EDUCATIONAL INTENT

This program is designed for hospital managers, physician practice managers, physicians who serve in medical staff and hospital leadership positions, and hospital and physician practice Board members. Upon completion of this program, participants will understand the fraud and abuse implications of hospital-physician contractual relationships. They will also understand how to structure financial relationships between hospitals and physicians so that they comply with federal statutes prohibiting payment for referrals.

WHO SHOULD ATTEND?

- Hospital Managers
- Physician Practice Managers
- Legal Counsel
- Physician Leaders
- Hospital and Physician Practice Board Members

Participation by all individuals is encouraged. Advance notification of any special needs will help us provide better service. Please notify us at least **two weeks** in advance of the program.

Seminar Schedule

Day One

6:30 TO 8:00 AM –
Registration & Continental Breakfast
8:00 AM TO NOON – Seminar Session
9:45 TO 10:00 AM – Break
NOON – Day 1 Adjourns
5:30 TO 6:30 PM – Informal Reception

Day Two

7:00 TO 8:00 AM –
Continental Breakfast
8:00 AM TO NOON – Seminar Session
9:45 TO 10:00 AM – Break
NOON – Day 2 Adjourns

Day Three

7:00 TO 8:00 AM –
Continental Breakfast
8:00 AM TO NOON – Seminar Session
9:45 TO 10:00 AM – Break
NOON – Seminar Adjourns

Registration

\$1,595 Individual
\$4,950 for team of four
\$950 for each additional registrant after
a team of four registration

How to Register

(Registration form can be found online at
www.hortyspringer.com)

Fax 412-687-7692

Phone 800-245-1205

Mail HortySpringer Seminars
4614 Fifth Avenue
Pittsburgh, PA 15213

Online www.hortyspringer.com

2019

SEMINARS

This schedule is subject to change.

January 24-26, 2019

The Ritz-Carlton | Naples

- The Complete Course for Medical Staff Leaders
- The Peer Review Clinic
- Credentialing for Excellence
- Strategies for Managing Physician Health and Disruptive Conduct

For reservations at the Beach Resort, please call 1-877-590-8187. Room Rate: \$499

For reservations at the Golf Resort, please call 1-877-557-3092. Room Rate: \$499

March 7-9, 2019

Disney's Yacht and Beach Club Resort | Orlando

- The Complete Course for Medical Staff Leaders
- The Peer Review Clinic
- Credentialing for Excellence
- Strategies for Managing Physician Health and Disruptive Conduct

For reservations, please call 407-939-4686. Room Rate: \$325

April 11-13, 2019

The Ritz-Carlton | New Orleans

- The Complete Course for Medical Staff Leaders
- The Peer Review Clinic
- Credentialing for Excellence
- Physician-Hospital Contracts Clinic

For reservations, please call 800-826-8987. Room Rate: \$359

November 21-23, 2019

Bellagio | Las Vegas

- The Complete Course for Medical Staff Leaders
- The Peer Review Clinic
- Credentialing for Excellence
- Strategies for Managing Physician Health and Disruptive Conduct

Attendees have the option of booking reservations via the Contact Center or a Custom-Built

Passkey Website. Contact Center: 1-888-987-6667 or Passkey: <https://book.passkey.com/e/49813765>

Room Rates: Tuesday/Wednesday, November 19-20: \$219

Thursday/Friday/Saturday, November 21-23: \$199

Hotel Reservations

All registrants are responsible for making their own hotel reservations. Special group room rates have been established for HortySpringer registrants. The special group rate rooms are available until 30 days from the seminar date, or until the room block sells out, whichever comes first. Within 30 days of the program, you may not be able to get rooms or receive the special rate.

Registration

PHYSICIAN-HOSPITAL CONTRACTS CLINIC

Hospital Name _____
Street Address _____
City/State/Zip _____
Phone # _____ Fax # _____
Contact Person _____
Title _____
E-Mail _____

NAMES OF REGISTRANTS

(Please give full names and titles as you would like them to appear on name tags.)

1. Name/Degree/Title _____
E-Mail _____
Date Attending _____
2. Name/Degree/Title _____
E-Mail _____
Date Attending _____
3. Name/Degree/Title _____
E-Mail _____
Date Attending _____
4. Name/Degree/Title _____
E-Mail _____
Date Attending _____

PAYMENT

(\$1,595 Individual; \$4,950 for a team of four, \$950 for each additional registrant after a team of four registration)

Visa Mastercard American Express
Card Number _____ Security Code _____ Exp. _____
Name on Card _____

Check enclosed. *(Please make payable to HSM Enterprises.)*

Please bill.

How did you hear about this HortySpringer seminar?

E-Mail Marketing Brochure Colleague Other _____

HOW TO REGISTER

Fax 412-687-7692

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Mail HortySpringer Seminars, 4614 Fifth Avenue, Pittsburgh, PA 15213

Online www.hortyspringer.com